

Lifespan Network 2020 Budget

	2019	2020
	Budget	Budget
INCOME		
DUES-PROVIDERS/ASSOCIATES	\$811,490	\$828,800
INT & INT PAYMENTS	\$20,000	\$27,500
NET CONFERENCE INCOME	\$130,000	\$166,000
PUBLICATION/CONSULTING	\$60,000	\$45,500
DONATIONS	\$82,000	\$97,000
SEMINAR INCOME	\$615,500	\$515,000
NET BENEFIT INCOME	\$10,000	\$10,000
NET SCHOLARSHIP PROGRAM	\$2,100	\$2,000
ROYALTIES	\$19,500	\$17,000
MANAGEMENT FEES	\$32,461	\$33,446
GRANT INCOME	\$284,750	\$270,000
OTHER INCOME- PAC/Rentals	\$71,300	\$41,742
TOTAL OPERATING INCOME	\$2,139,101	\$2,053,988
UNREALIZED GAINS/LOSSES		
TOTAL INCOME	\$2,139,101	\$2,053,988
EXPENSES		
PROFESSIONAL FEES	\$225,130	\$218,732
PAYROLL & BENEFITS	\$1,034,355	\$1,076,185
OFFICE EXPENSES	\$172,088	\$176,966
ADMINISTRATIVE EXPENSES	\$115,889	\$106,518
DIRECT SEMINAR EXPENSES	\$301,500	\$282,000
DIRECT GRANT EXPENSES	\$143,625	\$44,000
DEPRECIATION EXP	\$75,780	\$76,920
PAC	\$50,000	\$20,000
BAD DEBT EXP	\$1,000	\$0
TOTAL EXPENSES	\$2,119,367	\$2,001,321
NET INCOME	<u>\$19,734</u>	<u>\$52,667</u>

Comments on the 2020 budget may be directed to
 Kathy Bernetti
kbernetti@lifespan-network.org