



Legal Solutions To Common Long-Term Care Medicaid Problems

Accessing Documents, Filing Appeals, Useful Tips to Ensuring Approval of Medicaid Cases

DATE & LOCATION

January 17, 2019

9:00 am – 12:15 pm

**Handelman Conference Center
7090 Samuel Morse Drive
Suite 400
Columbia, Maryland**

Registration & breakfast begin at 8:30 am
Doors open at 8:15 am

TARGET AUDIENCE

- Administrators
- Assisted Living Managers
- Business / Finance Office Staff

CE — 3.0

- Administrator
- Assisted Living Manager

FEES

- LifeSpan Members: \$85
- Nonmembers: \$185

PROGRAM

In this course, we will explore creative legal solutions to common obstacles in obtaining Medicaid eligibility for long-term care patients, as well as what can be done in the event of a Medicaid denial. Initially, we will examine Section 19-344 (c) of the Health General Article of the Maryland Code, and learn how long-term care facilities can use this provision to access documents and ensure payment of available income without petitioning for guardianship. Next, we will review the COMAR provisions pertaining to appeal of a Medicaid denial and discuss what can be expected during an appeal hearing. We will also explore what can be argued when appealing denials for excess resources or failure to submit documentation. Finally, we will look at Guardianship of Property as a means of preventing denial of Medicaid eligibility in certain cases and explore how the collections process works when there are no options for securing coverage.

AGENDA

1. Accessing documents to ensure Medicaid approval
2. The Medicaid appeal process
3. Bases for appeal regarding common Medicaid denials
4. Collections process and collection of available income under Medicaid
5. When guardianship is appropriate to ensure Medicaid eligibility and the process for having a guardian appointed

SPEAKER

Kyle Rene is an Associate in Hancock Daniel's Richmond office, where he advises clients in corporate transactions and regulatory compliance matters. He has aided healthcare organizations in drafting and executing managed care agreements, and has also overseen the implementation of compliance programs to meet the conditions of participation with Medicare. Kyle began his legal career within the healthcare industry, serving as in-house counsel to skilled nursing facilities and related healthcare providers. Prior to joining Hancock Daniel, Kyle served as General Counsel to skilled nursing provider Cadia Healthcare, where he oversaw the organization's Legal Department and advised company executives in transactional and regulatory matters. Kyle is a graduate of Georgetown University Law Center, and is licensed to practice law in Maryland, Virginia, and the District of Columbia.

OBJECTIVES

1. Learning how to access documents for a Medicaid applicant without resorting to guardianship.
2. Understanding the Medicaid appeal process, what to expect at a hearing, and a couple useful bases for appeal.
3. Understanding when guardianship is appropriate and how it can be used to ensure Medicaid approval where an individual would otherwise not qualify on the basis of excess resources.

IN THE EVENT OF INCLEMENT WEATHER, PLEASE CALL 410-381-1176 FOR CLASS STATUS

Continuing Education

This program is sponsored by the Beacon Institute. This program is approved for three (3.0) credit/contact hours. This program is approved by the National Continuing Education Review Service (NCERS) of the National Association of Boards of Examiners of Long Term Care Administrators. The program is approved by the Office of Health Care Quality (OHCQ) for continuing education credits for Assisted Living Managers.

Registration Policies

1. Please mail or fax your registration early. Space is filled on a first served basis. Policy and deadlines for registration are the same by fax as by mail.
2. Please enclose a check or complete the credit card registration below. Faxed registrations must include credit card or purchase order information.
3. Registrations and payment must be received no later than five days prior to the workshop.
4. We reserve the right to cancel this program due to insufficient registration.

Cancellation Policy

Refunds, minus a \$25 processing fee per registrant, will be honored if requested in writing five (5) business days prior to the date of the seminar. In the event of emergency, attendees may send substitutions in their places without prior notification. Other fees may apply.

Inclement Weather Policy

If Howard County Public Schools are closed or opening late due to inclement weather, all seminars are **CANCELLED**. Registrants will be contacted regarding rescheduling arrangements.

DIRECTIONS

Handelman Conference Center 7090 Samuel Morse Drive, Suite 400, Columbia, MD (Located at rear of Building)

FROM INTERSTATE 95

Take the MD-175 W EXIT 41, toward Columbia. Merge onto MD-175 W/Rouse Pkwy. Turn slight right onto ramp to merge onto Columbia Gateway Dr. Follow approximately 1.5 miles to a left onto Samuel Morse Dr. *(If you reach Robert Fulton Dr. you've gone too far)*. 7090 is on the right and at the end of Samuel Morse Drive. Turn towards the office building. Follow the signs to go left around the building to the Handelman Conference Center. **The Conference Center is located at the rear of the building.**

FROM ROUTE 32

Take Exit 14 for Broken Land Pkwy. Merge onto Broken Land Pkwy. Turn right onto Snowden River Parkway. Immediately after the light at Oakland Mills Rd. use the right lane to take the ramp onto Robert Fulton Drive. Follow to the end and turn right onto Columbia Gateway Dr. Take the 1st right onto Samuel Morse Dr. *(If you reach Albert Einstein Dr you've gone too far)*. 7090 is on the right and at the end of Samuel Morse Drive. Turn towards the office building. Follow the signs to go left around the building to the Handelman Conference Center. **The Conference Center is located at the rear of the building.**

FROM FREDERICK and points West

Take I-70 E toward Baltimore. Continue on I-70 to merge onto US-29 S/Columbia Pike S via EXIT 87A toward Columbia/Washington. Keep left to take MD-100 E via EXIT 22 toward Glen Burnie. From MD-100 take Exit 3 for Snowden River Parkway. Immediately after the light at Oakland Mills Rd. use the right lane take the ramp to merge onto Robert Fulton Dr. Follow to the end and turn right onto Columbia Gateway Dr. Take the 1st right onto Samuel Morse Dr. *(If you reach Albert Einstein Dr. you've gone too far)*. 7090 is on the right and at the end of Samuel Morse Drive. Turn towards the office building. Follow the signs to go left around the building to the Handelman Conference Center. **The Conference Center is located at the rear of the building.**

Registration Form

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PLEASE PRINT. Copy this form for multiple registrants. Please register and return by **January 14, 2019**

Name _____ Title _____

Email (Work) _____

NH Administrator Number # _____ NAB CE Registry ID# _____

Facility Name _____

Facility Address _____

City _____ State _____ Zip _____

Work Phone _____ Fax _____

Fee: LifeSpan Members: \$85 Nonmembers: \$185 Total Amount Due \$ _____

Please mail with check payable to: **Beacon Institute** 7090 Samuel Morse Drive, Suite 400, Columbia, MD 21046

Or fax with credit card information to **410.381.6061**



Name on Card _____ Account No. _____

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