



## Lifespan Network 2019 Budget

	Consolidated		
	2018 Budget	2018 Est FYE	2019 Budget
<b>INCOME</b>			
DUES-PROVIDERS/ASSOCIATES	\$776,025	\$784,677	\$811,490
INT & INT PAYMENTS	\$14,650	\$21,783	\$20,000
NET CONFERENCE INCOME	\$145,000	\$130,000	\$130,000
PUBLICATION/CONSULTING	\$60,250	\$48,000	\$60,000
DONATIONS	\$75,000	\$82,050	\$82,000
SEMINAR INCOME	\$633,000	\$565,500	\$615,500
NET BENEFIT INCOME	\$10,000	\$10,000	\$10,000
NET SCHOLARSHIP PROGRAM	\$1,800	\$1,950	\$2,100
ROYALTIES	\$35,650	\$37,200	\$13,500
MANAGEMENT FEES	\$31,665	\$31,516	\$32,461
GRANT INCOME	\$573,750	\$285,000	\$284,750
OTHER INCOME- PAC/RealTime	\$60,000	\$29,257	\$77,300
<b>TOTAL OPERATING INCOME</b>	<b>\$2,416,790</b>	<b>\$2,026,933</b>	<b>\$2,139,101</b>
UNREALIZED GAINS/LOSSES	\$0	-\$9,291	\$0
<b>TOTAL INCOME</b>	<b>\$2,416,790</b>	<b>\$2,017,642</b>	<b>\$2,139,101</b>
<b>EXPENSES</b>			
PROFESSIONAL FEES	\$178,326	\$218,336	\$225,130
PAYROLL & BENEFITS	\$1,250,112	\$1,054,167	\$1,034,355
OFFICE EXPENSES	\$237,383	\$156,354	\$172,088
ADMINISTRATIVE EXPENSES	\$110,870	\$111,917	\$115,839
DIRECT SEMINAR EXPENSES	\$291,000	\$264,500	\$301,500
DIRECT GRANT EXPENSES	\$215,000	\$106,000	\$143,625
DEPRECIATION EXP	\$42,900	\$69,895	\$75,780
PAC	\$50,000	\$10,000	\$50,000
MOVING & TAXES	\$325	\$6,973	\$800
BAD DEBT EXP	\$1,000	\$1,000	\$1,000
<b>TOTAL EXPENSES</b>	<b>\$2,376,916</b>	<b>\$1,999,142</b>	<b>\$2,120,117</b>
<b>NET INCOME</b>	<b>\$39,874</b>	<b>\$18,500</b>	<b>\$18,984</b>