

PROGRAM



2019
**ANNUAL
CONFERENCE
AND EXPO**

September 24–27, 2019

Ocean City, Maryland

www.LifeSpan-Network.org



Welcome



Welcome to the 2019 LifeSpan Network Annual Conference and Expo!

The LifeSpan staff and our member volunteers from the Annual Conference Planning Committee have worked to provide conference attendees with an outstanding schedule of education programs, business opportunities and social events.

The education sessions presented by state and national government leaders, nationally recognized healthcare speakers and many of our associate businesses and provider members offer 22.5 hours of continuing education to meet the needs of conference participants from all care settings, across multiple states.

We encourage you to visit the exhibit floor on Wednesday and Thursday to shop among 85+ vendors showcasing the newest products and services available to long-term, post-acute and senior care providers.

Everyone is invited to join us at Seacrets Thursday evening for a relaxing, casual networking event by the bay. Seacrets is closed to the public and welcomes our group for a private function in the Nite Club adding to the fun.

Most importantly, enjoy your time at the conference. Thanks for joining us in Ocean City.

Sincerely,

Kevin Heffner

LifeSpan President/CEO

Using the 2019 LifeSpan Annual Conference & Expo App



1. Download the “LifeSpan Annual Conference” App

- Downloading the app requires either an Android or iOS device.
- Search for “EventRebels ERMoblie” in the Apple App Store or Google Play Store.
- INSTALL and OPEN the app.



2. Login to your event App

Once you have opened the app, you will be prompted to sign into your account with your email and the Registrant ID that was emailed to you in the email invitation to use the app.

3. No mobile device? No Problem.

As long as you have an internet connection, you can view the presentations through your laptop via the link sent in your email invitation.

Agenda at a Glance

All events take place at the Ocean City Convention Center unless otherwise noted

Tuesday, September 24

5.75 hours of education

- 11:30 am – 5:45 pm Registration Desk Open**
- 12:00 pm–1:00 pm Concurrent Education Programs
- 1:15 pm– 2:15 pm Concurrent Education Programs
- 2:30 pm– 3:30 pm Concurrent Education Programs
- 3:45 pm–4:45 pm Concurrent Education Programs
- 4:45 pm–5:45 pm Welcome Reception
- 6:00 pm–7:45 pm SPECIAL EVENT
- 9:00 am–5:30 pm Exhibitor Set-Up**

Wednesday, September 25

6.75 hours of education

- 7:00 am Registration Open/Breakfast**
- 7:30 am–8:30 am Concurrent Education Programs
- 8:45 am–10:00 am Opening General Session
- 10:15 am–12:15 pm Exhibit Hall Open
- 12:30 pm–2:00 pm General Session (Box Lunch)
- 2:15 pm–3:15 pm Concurrent Education Programs
- 3:30 pm–4:30 pm Concurrent Education Programs
- 4:45 pm–5:45 pm Concurrent Education Programs

Open evening for company dinners

Thursday, September 26

6.0 hours of education

- 7:30 am Registration Open/Breakfast**
- 8:00 am– 9:00 am Concurrent Education Programs
- 9:15 am–10:15 am General Session–OHCQ/Regulatory
- 10:15 am–12:15 pm Exhibit Hall Open
- 12:30 pm–2:30 pm General Session, Lunch and Awards
- 2:45 pm– 3:45 pm Concurrent/SNF Regulatory Update/AL Regulatory Update
- 4:00 pm– 5:00 pm Concurrent Education Programs
- 5:30 pm– 7:30 pm Closing Reception
- 12:30 pm–4:30 pm Exhibitor Breakdown**

Friday, September 27

4.0 hours of education

- 7:00 am–11:00 am Registration Desk Open/Breakfast**
- 7:30 am–8:30 am Concurrent Education Programs
- 8:45 am– 9:45 am Concurrent Education Programs
- 10:00 am–11:00 am Concurrent Education Programs
- 11:15 am–12:15 pm Concurrent Education Programs
- 7:00 am–9:00 am Exhibitor Break-Down**

Networking Events

Tuesday, September 24

Welcome Reception

4:45 pm–5:45 pm

Ocean City Convention Center

Whether you plan to attend the education programs starting at noon or just want to come up early to beat the traffic, stop by the Ocean City Convention Center, pick up your conference materials and enjoy refreshments with other conference attendees.

ATTORNEYS AT LAW
BODIE

Bodie, Dolina, Hobbs,
Friddell & Grenzer, P.C.

Wednesday, September 25

Trade Show

10:15 am–12:15 pm

Looking for the newest and best products and services to enhance your delivery of quality care? The Trade Show is the place to be. Two hours of shopping allows you plenty of time to learn about the services, products and ideas that can improve quality care and your bottom line. Over 85 industry experts will showcase the latest innovations designed for the long-term and post-acute care business. Browse the trade show floor for ideas that can transform your business.

Free Night for Company Dinners

This is a great night for companies and organizations to enjoy a relaxing meal with colleagues away from work and the hustle of the everyday agenda.

Thursday, September 26

Trade Show

10:15 am–12:15 pm

Closing Reception

5:30 pm–7:30 pm

Seacrets

The closing reception has always been a highlight of the conference. Join us as we once again host the closing reception at the spectacular Seacrets, Bayside.

BAKER **ROBER** | **HEALTH LAW**
A BAKER DONELSON PRACTICE



Name Badges and Continuing Education Certificates

Name badges must be worn or carried at all times for entrance into education sessions and social events.

Name badges must be scanned upon exiting all education sessions to receive credit for attending that session. The Bar/Q code on your name badge is how your attendance for CEUs is tracked. This is the only record we will have for your attendance. If you are not scanned upon exiting or immediately following a session, you cannot be scanned for that session at a later time.

Certificate of Attendance and Continuing Education Reporting



After the conference you will receive an email with instructions to access your certificate online.

Continuing Education Units/Contact Hours: 22.5

Administrators

The educational offerings have been approved by the National Continuing Education Review Service (NCERS) of the National Association of Administrator Boards (NAB).

Assisted Living Managers

The program is approved by the Office of Health Care Quality (OHCQ) for continuing education credits for assisted living managers.

Social Workers

The Beacon Institute is an approved provider of social work continuing education by the Maryland Board of Social Worker Examiners. This program meets the criteria for Category 1 continuing education for social workers licensed in Maryland.

Schedule of Events

Leadership (LED) Clinical/Residents Services (CLI/RES) Regulatory (REG) Management and Operation (MGMT/OPER)

Tuesday, September 24			
Dates/Times	Room 207/208	Room 209	Room 215
11:30 am–5:45 pm	Conference Registration		
12:00 pm–1:00 pm	Resident Satisfaction: How Increasing Resident Needs are Challenging Person-Centered Care CLI/RES	Putting Compliance into Use - Beyond the Elements REG	QAPI and Medication Management: Leveraging the Resources and Expertise of Your Pharmacy REG
1:15 pm–2:15 pm	The Fun Theory: Transforming Dementia Care Through Engagement Technology CLI/RES	Leading in a Culturally Diverse Workplace LED	Conducting Internal Investigations: Best Practices and Recent Developments LED
2:30 pm–3:30 pm	Taking Ownership: Creating a Culture of Accountability LED	Consolidated Billing - What You Don't Know Could Cost You MGMT/OPER	Home Health Collaboratives - Reducing Readmissions, Lowering Costs, and Improving Care Together MGMT/OPER
3:45 pm–4:45 pm	Compassion Fatigue: When Caregivers Go Beyond Burnout LED	Hospice: The Post-Acute Care Partner to Staying ALIVE in 2019 CLI/RES	LTPAC/Senior Care and the Courtroom: Important Lessons Learned Through Litigation MGMT/OPER
4:45 pm–5:45 pm	Welcome Reception Convention Center		
6:00 pm–7:45 pm	SPECIAL EVENT (Movie Night) Documentary: <i>Glen Campbell: I'll Be Me</i> (Room 201–205)		
Wednesday, September 25			
7:00 am	Conference Registration		
7:30 am–8:30 am	Better Together: Hospital/ Post-Acute Collaboration Panel Discussion MGMT/OPER	Balancing Leadership and Management Through Empowerment LED	Annual Medicaid-Medicare Update REG
8:45 am–10:00 am	Opening General Session: Living with Alzheimer's: A Family's Journey (Room 201–205)		
10:15 am–12:15 pm	Exhibit Hall		
12:30 pm–2:00 pm	General Session: "It Started with a Goat!" A Tale of Friendship, Trust and Transformation from One Continent to Another (Room 201–205)		
2:15 pm–3:15 pm	Should They Stay Or Should They Go? Involuntary Discharge in Longterm Care MGMT/OPER	How to Attract and Retain Gen Y, Z vs. Millennial Employees MGMT/OPER	Hospital Networks: Be One of the Winners MGMT/OPER
3:30 pm–4:30 pm	Budgeting for Minimum Wage MGMT/OPER	The War for Talent LED	You're Ready for PDPM... But is Your Documentation? MGMT/OPER
4:45 pm–5:45 pm	CRISP-Maryland's Health Information Exchange and the Benefits for Post-Acute Care CLI/RES	50 Shades of Gray: Sexuality Over 50 LED	2019 Industry Benchmarks for Skilled Nursing Facilities in Maryland: Comparing Your Facility to Others in Your County, Region and the State MGMT/OPER

September 24–27, 2019

Leadership (LED) Clinical/Residents Services (CLI/RES) Regulatory (REG) Management and Operation (MGMT/OPER)

Thursday, September 26

Dates/Times	Room 207/208	Room 209	Room 215
7:30 am–5:30 pm	Conference Registration		
8:00 am–9:00 am	Assisted Living: Joining the Hospital Post-Acute Care Network and the Road to Reimbursement MGMT/OPER	Impact of HB 592 on the Involuntary Discharge Process - All You Need to Know to Navigate Significant New Substantive and Procedural Requirements REG	Plans of Correction for Skilled Nursing Facilities REG
9:15 am–10:15 am	Update on the Activities of the Office of Health Care Quality (Room 201–205)		
10:15 am–12:15 pm	Exhibit Hall		
12:30 pm–2:30 pm	General Session: Lt. Governor Boyd Rutherford, State of Maryland (Room 201–205)		
2:45 pm–3:45 pm	Assisted Living Regulatory Update REG	The Neuroscience and Impact of Gratitude in Senior Living Communities LED	Regulatory and Legal Update for Skilled Nursing Facilities REG
4:00 pm–5:00 pm	Reality Check: Your Infection Preventionist Can't Do It Alone CLI/RES	Downstream Effects of Federal Policies on Skilled Nursing Financing REG	Plans of Correction for Assisted Living Facilities -- REG
5:30 pm–7:30 pm	Closing Reception Seacrets (Bayside)		

Friday, September 27

7:00 am–11:00 am	Conference Registration		
7:30 am–8:30 am	Everyone Is a Risk Manager: Creating a Resident-Centric Culture of Safety MGMT/OPER	How to Effectively Manage the Patient Referral Process Through Technology MGMT/OPER	Communicating With Families: Strategies for Building Beneficial Family Partnerships LED
8:45 am–9:45 am	She Said What?: How to Implement Strategic Policies and Procedures to Protect Patients and Staff From Abuse MGMT/OPER	From Training to Competency: Achieving Business Goals While Ensuring Excellence MGMT/OPER	Liability Risks Under the Final Rule (Phases 1-3) REG
10:00 am–11:00 am	Translating Fall Prevention Knowledge into Practice in Maryland LED	Responding to Immediate Jeopardy REG	Validation and the Connection Behind Behaviors in Dementia CLI/RES
11:15 am–12:15 pm	Employee Benefits: Deriving ROI From Population Health Strategies LED		Nighttime Elimination: Strategies to Promote Restorative Sleep LED

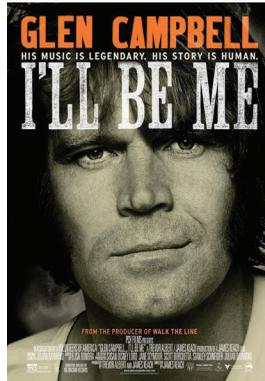
General Sessions

Tuesday, September 24

6:00–7:45 pm

Documentary Screening of *Glen Campbell: I'll Be Me*

This powerful portrait of the life and career of great American music icon Glen Campbell opens to the viewer the world of the singular talent who created hits like Rhinestone Cowboy, Wichita Lineman and Gentle on My Mind. Glen won the Grammy for Lifetime Achievement and is a member of the Country Music Hall of Fame. In 2011, when Campbell was diagnosed with Alzheimer’s disease, he joined forces with his family to fight the biggest battle of his life.



Glen and his wife, Kim, made history by going public with the diagnosis - the first time a major American celebrity would share this experience with the world. The Campbell family then embarked on a short “Goodbye Tour,” but the three-week engagement turned into an emotional and triumphant 151 show nationwide tour de force. This epic human drama about the undying bond between Glen and Kim, and their unwavering caring for each other, chronicles a story of love, resilience and the power of song. GLEN CAMPBELL...I’LL BE ME is the true tale.



Wednesday, September 25

OPENING GENERAL SESSION

8:45–10:00 am

Living with Alzheimer’s: A Family’s Journey

KIM CAMPBELL, CareLiving

Widow of the legendary country musician Glen Campbell



Kim Campbell was married to legendary country/pop star Glen Campbell for 34 years until his passing in August of 2017, following a long and very public battle with Alzheimer’s. The award-winning documentary, *Glen Campbell: I’ll Be Me*, shared their family’s journey with the world and opened a national conversation about the disease. The film’s success gave her a platform to advocate

for people with dementia and their families around the country, on Capitol Hill, and even at the United Nations.

Kim founded CareLiving.org to encourage caregivers to take care of themselves, and to improve the quality of life of families living with dementia through education, advocacy, and real-world change. She created the Kim and Glen Campbell Foundation to advance the use of “music as medicine” to alleviate depression, manage behaviors, boost cognition, and alter the brain chemistry associated with well-being and stress reduction to improve the lives of those with cognitive impairments and their caregivers.

Kim is an honorary faculty member of the Erickson School of Aging Studies, and the University of Maryland, Baltimore County and sits on the board of Abe’s Garden, an Alzheimer’s Center of Excellence and state-of-the-art memory care community located in Nashville, Tennessee.



KELLY

BENEFITS • PAYROLL • TECHNOLOGY

LUNCH GENERAL SESSION

12:30–2:00 pm

“It Started with A Goat!” A Tale of Friendship, Trust and Transformation from One Continent to Another

JACK YORK

*President/Co-Founder
It’s Never 2 Late®*

FRANCIS N. NJUAKOM

*Director
Community Development
Volunteers for Technical
Assistance (CDVTA)*

“A Society Where the Elderly Live Fulfilled Lives”



Inspirational and transformation can show up when you’re not looking for them! Be prepared to be entertained and inspired by a story that started with a

chance meeting in Perth, Australia between the CEO of a US based technology company and a Cameroonian Knight. That meeting, and a subsequent small donation, has led to multiple partnerships between senior living organizations in the US and remote villages in Cameroon. You will walk away inspired by the work being done in Cameroon to benefit women and the elderly and reflect on ways to find your own source of fulfillment. The story is powerful, with messages and lessons for all of us.



Thursday, September 26

LUNCH AND AWARDS GENERAL SESSION

12:30 pm–2:30 pm

LT. GOVERNOR BOYD RUTHERFORD

State of Maryland

Boyd Rutherford is the ninth lieutenant governor of the State of Maryland. He was elected to office with Governor Larry Hogan in 2014 and re-elected in 2018. He is the first Republican lieutenant governor to ever be re-elected in Maryland.



An accomplished attorney with a lifetime of experience in both the public and private sectors, Rutherford has served as Associate Administrator for the U.S. General Services Administration, as Assistant Secretary for Administration for the U.S. Department of Agriculture, and as Secretary of the Maryland Department of General Services. In addition to his public service, he has extensive legal and business experience, including service in business and government law, information technology sales, and small and minority business development.

As lieutenant governor, Rutherford has been a strong partner with Governor Hogan, leading the administration's efforts to combat the opioid epidemic, reform burdensome regulations on job creators, and break the cycle of poverty between family generations.

Lt. Governor Rutherford holds a bachelor's degree in Economics and Political Science from Howard University. Additionally, he has a master's degree in Communications Management and a law degree, both from the University of Southern California.

A native of Washington, D.C., Rutherford currently resides in Columbia, Maryland with his wife Monica. They have three adult children.



REGULATORY UPDATES

9:15–10:15 am

Update on the Activities of the Office of Health Care Quality



PATRICIA TOMSKO NAY, MD, CMD, CHCQM, FAAFP, FABQAURP, FAAHPM
Executive Director
Office of Health Care Quality (OHCQ)
Maryland Department of Health

This session examines the regulatory issues affecting skilled nursing and post-acute care. Dr. Nay will provide an update on the activities of the Office of Health Care Quality and review regulatory issues facing skilled nursing as observed by the agency.

2:45–3:45 pm

Regulatory and Legal Update for Skilled Nursing



HOWARD L. SOLLINS, ESQ.
Shareholder
Baker Donelson

An examination of the trends and issues affecting skilled nursing, post-acute and senior care providers. The session includes a discussion of both federal and state regulatory changes and review of the various enforcement initiatives that are in effect and those coming down the pipe. This session offers a regulatory and legal viewpoint and focuses on how providers can position themselves for changes within the framework of the regulations and law.

2:45–3:45 pm

Assisted Living Regulatory Update



CAROL FENDERSON, MSM
Deputy Director of State Programs
Office of Health Care Quality (OHCQ),
Maryland Department of Health

An overview of the regulatory issues affecting assisted living. This session will provide a more in-depth review of the top regulatory issues facing assisted living providers as seen through the eyes of Maryland regulators. The presenter will also discuss the most common deficiencies found during surveys.

Education Sessions

Tuesday, September 24

12:00 pm–1:00 pm

Resident Satisfaction: How Increasing Resident Needs Are Challenging Person-Centered Care

Room 207/208

CHARLENE DAVIS, MSW

Medical Social Worker

Holy Cross Hospital

In health care, person-centered care is where the residents actively participate in their own medical treatment in cooperation with the health professionals. Person-centered care is a way of thinking and doing things that sees the residents using health and social services as equal partners in planning, developing and monitoring care to make sure it meets their needs. A person-centered approach to nursing focuses on the individual's personal needs, wants, desires and goals so that they become central to the care and nursing process. This means putting the resident's needs, as they define them, above those identified as priorities by healthcare professionals.

Putting Compliance into Use-Beyond the Elements

Room 209

ROD FARLEY

Vice President Post Acute Services

LW Consulting, Inc.

Understanding the basic compliance elements is a small part of the compliance environment. Putting the compliance program into use is critical. To operationalize, compliance must be integrated into the business process. Sounds simple enough but given the highly regulated healthcare services, putting compliance into use needs to be intentional and functional to be successful.

QAPI and Medication Management: Leveraging the Resources and Expertise of Your Pharmacy

Room 215

WILLIAM VAUGHAN, BSN

Vice President, Education and Clinical Affairs

Remedi SeniorCare

JENNIFER HARDESTY, PharmD

Chief Clinical Officer

Corporate Compliance Officer

Remedi SeniorCare

2019 marks the full implementation of the "mega rule", including new requirements related to quality assurance

and performance improvement. With a regulatory mandate to focus on high-risk, high-volume or problem-prone areas, many facilities will prioritize medication management when developing performance improvement activities. This presentation will highlight how facilities can utilize the unique resources and expertise of their pharmacy to comply with QAPI regulations. The use of pharmacy generated data to identify, analyze and track medication trends along with evidence-based practices to optimize geriatric medication management will be discussed in detail.

1:15 pm–2:15 pm

The Fun Theory: Transforming Dementia Care Through Engagement Technology

Room 207/208

JULIET KERLIN, MA

Director, Program and Research Partnerships

It's Never 2 Late

Senior living professionals are looking to improve clinical and quality of life outcomes for their residents. Engagement technology programs provide opportunities to care for residents undergoing physical and cognitive decline by focusing on their strengths and interests and by encouraging self-expression and personal development. This strength-based, person-centered approach results in a better person-environment fit, which is essential to increase self-esteem, enhance confidence and improve the quality of life for all residents. Engagement technology programs that engage and motivate can facilitate enriched interactions and allow staff to recognize that well-being encompasses all the dimensions of personhood—mind, body and spirit.

Leading in a Culturally Diverse Workplace

Room 209

JEFFREY ASH, Ed.D

Associate Dean, Diversity and Inclusion Assistant Professor

University of Maryland, Baltimore, School of Nursing

History has shown that stereotyping and discrimination will not automatically disappear, and that an intervention is necessary. This session will allow participants to journey through their own personal understanding of diversity issues and examine how their understanding has an overall influence on their organization. Participants will learn how to welcome and value diversity issues, how to work through similarities and differences, how to challenge long standing customs and norms, and work towards removing fear, anxiety, and frustration surrounding diversity and inclusion.

Conducting Internal Investigations: Best Practices and Recent Developments

Room 215

PARKER THOENI, Esq.

Partner

Shawe Rosenthal, LLP

During this presentation, the audience will learn how to conduct and manage an effective internal investigation. The presentation will cover the receipt of the complaint, the preparation of an investigation plan, the proper scope of an investigation, witness interview strategies, document collection best practices, the preparation of a report of investigation, and the closure of an investigation.

2:30 pm–3:30 pm

Taking Ownership: Creating a Culture of Accountability

Room 207/208

TANGIE NEWBORN, CLC

President

Immense Business Solutions

Managers and supervisors often ask themselves, “How do I boost my team’s accountability and drive results?” Managers that don’t build a culture within their teams that set goals and clear expectations often have non-productive team members, negative atmospheres, and lack of commitment. However, accountability solutions can help increase workplace positivity, reduce gossip, and stop the “blame-game”. Attendees will explore the impact that a lack of accountability and ownership has on staff morale and performance, explore the first steps to creating an accountable environment, and how to motivate your team to accept ownership.

Consolidated Billing - What You Don’t Know Could Cost You

Room 209

DONNA CULBERSON

Business Office Operations Consultant

Schiavi, Wallace & Rowe

In the ever changing world of longterm care, it is important to manage costs. Do you know what services are included in consolidated billing? Do you know what services you should not be paying for? Are you paying the invoices at full price? Do you know what amount should be paid for included services? Do you even know where to find all the information and fee schedules? Learn how to determine what is and is not your responsibility and how to figure out what amount to pay for the services provided to your residents.

Home Health Collaboratives: Reducing Readmissions, Lowering Costs, and Improving Care Together

Room 215

MARGIE HACKETT, BSN

Transition Guide Nurse Manager

Suburban Hospital, A Member of Johns Hopkins Medicine

With the onset of readmission reduction initiatives, hospitals first looked at themselves for improvement, involving all departments, improving discharge processes, reaching out to patients in the 30 days post hospital discharge, and improving transitions of care. Suburban is involved in two SNF collaboratives and has been working on care transitions from hospital to SNF and from SNF to home. Home health has not been involved in any collaboratives to the extent that SNFs have...and it is time. In January 2018, Suburban created Montgomery County’s first Home health Agency Collaborative. Our first effort began with a root cause analysis to determine why there was such a gap between patients being seen within 48 hours of discharge compared to those who were not. We are closing that gap!

3:45 pm–4:45 pm

Compassion Fatigue: When Caregivers Go Beyond Burnout

Room 207/208

CHARLENE DAVIS, MSW

Medical Social Worker

Holy Cross Hospital

Most caregivers experience times when the fatigue and frustration of providing care for a loved one can border on burnout. Some caregivers feel that they have progressed beyond burnout, and it is important to understand that there is a term for this feeling: compassion fatigue. Most caregivers have heard about burnout, but many are unfamiliar with the concept of compassion fatigue and how these two conditions differ. Compassion fatigue is a state of tension and stress that result in feelings of hopelessness. Unlike caregiver burnout, compassion fatigue is considered a secondary traumatic stress disorder that results from exposure to another person’s traumatic experience and creates emotional stress, indifference and overall disinterest in other people’s issues.

Hospice: The Post-Acute Care Partner to Staying ALIVE in 2019

Room 209

TERRI CANADAY, BS

Clinical Community Educator

Seasons Hospice and Palliative Care

The changes that are coming down the pike for post-acute facilities are only weeks away! Are you ready?! Do you have everything you need in your toolbox to be on the winning side of these changes? This presentation dives into hospice care and palliative care and how these two services, if employed appropriately and strategically, not only help residents to live with a higher quality-of-life, but to age in place (i.e., NOT GO TO THE HOSPITAL!). This session aims at debunking common myths about hospice and helping healthcare providers gain a comprehensive understanding of the hospice benefit and services. Clarification is provided on what differentiates hospice and palliative care. Focus is given to how these services can be utilized as preventative medicine, which not only allows residents to live longer, but how to avoid rehospitalizations.

LTPAC/Senior Care and the Courtroom: Important Lessons Learned Through Litigation

Room 215

CHRISTOPHER A. BURGOYNE, Esq.

Attorney

Bodie, Dolina, Hobbs, Friddell & Grenzer, P.C.

Lawyers and judges and juries, oh my! In this engaging and informative hour, the presenter will review, deposition testimony, legal pleadings, and real residents' charts to provide a better understanding of the factors that lead to the filing of a lawsuit, as well as what malpractice litigation involves. Using real-life examples from actual Maryland lawsuits, you will learn how the Plaintiffs' bar exploits small errors such as gaps in charting, imprecise documentation, and delays in communication to influence the way a jury looks at care. You'll also learn about the importance of "Three Pillars of Protection" and the impact of electronic health records (EHRs).

6:00 pm–7:45 pm

Documentary: Glen Campbell: I'll Be Me

Room 201–205

This powerful portrait of the life and career of great American music icon Glen Campbell opens to the viewer the world of the singular talent who created hits like Rhinestone Cowboy, Wichita Lineman and Gentle on My Mind. Glen won the Grammy for Lifetime Achievement and is a member of the Country Music Hall of Fame. In 2011, when Campbell was diagnosed with Alzheimer's disease, he joined forces with his family to fight the biggest battle of his life.

Glen and his wife, Kim, made history by going public with the diagnosis - the first time a major American celebrity would share this experience with the world. The Campbell family, then embarked on a short "Goodbye Tour," but the three-week engagement turned into an emotional and triumphant 151-show nationwide tour de force. This epic human drama about the undying bond between Glen and Kim, and their unwavering caring for each other, chronicles a story of love, resilience and the power of song.

Wednesday, September 25

7:30 am–8:30 am

Better Together: Hospital/Post-Acute Collaboration Panel Discussion

Room 207/208

ANGELA CARR

Director of Population Health

Genesis Healthcare

KATHRYN FIDDLER, DNP, MS, RN

Vice President Population Health

Peninsula Regional Health System

JOHN LOOM, MD

Genesis Healthcare

Alignment between acute and post-acute providers is essential for success in this value based healthcare environment. Developing and maintaining strong partnerships requires time and resources but has the potential to yield meaningful outcomes for patients, hospitals and post-acute care providers. This session will facilitate a discussion to better understand how a collaboration between a hospital and post-acute providers yielded mutual benefits.

Balancing Leadership and Management Through Empowerment

Room 209

TANGIE NEWBORN, CLC

President

Immense Business Solutions

Do you often wonder if you should be a leader or a manager? Not sure which hat to wear and when? Successful managers today have learned how to balance both while being empowered to build and cultivate their teams with vision and inspiration. This session will show managers how today's successful teams are visionary, innovative, and forward thinking. You will learn how to engage your employees to attain more productivity and greater results. Using successful techniques, attendees will learn how to empower staff through implementation, structure, and communication.

Annual Medicaid-Medicare Update

Room 215

PAUL MILLER, CPA

Chief Operating Officer

LifeSpan Network

Since we met last year at the annual conference not a lot has changed, BUT JUST WAIT BIG CHANGES ARE COMING. First, the Maryland reimbursement system for skilled nursing providers experienced its first rebasing and a few fine tuning items. The past two budget increases have been very good to the industry, but can that continue? Secondly, the State's Hospital Waiver Phase 2 has been approved. This Phase 2 brings post-acute providers into the waiver world. Thirdly, CMS will shortly implement its new case mix payment system (PDPM). This and the State's Total Cost of Care (TCOC) may change everything you once knew about Medicare reimbursement. Are you ready, and what do you need to do to be prepared?

8:45 am–10:00 am

Living With Alzheimer's: A Family's Journey

Room 201–205

KIM CAMPBELL

CareLiving

Kim Campbell was married to legendary country/pop star Glen Campbell for 34 years until his passing in August of 2017, following a long and very public battle with Alzheimer's. The award-winning documentary, Glen Campbell: I'll Be Me, shared their family's journey with the world and opened a national conversation about the disease. The film's success gave her a platform to advocate for people with dementia and their families around the country, on Capitol Hill, and even at the United Nations. Kim founded CareLiving.org to encourage caregivers to take care of themselves, and to improve the quality of life of families living with dementia through education, advocacy, and real-world change.

12:30 pm–2:00 pm

"It Started with A Goat!" - A Tale of Friendship, Trust and Transformation From One Continent to Another

Room 201–205

JACK YORK

President/Co-Founder

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FRANCIS N. NJUAKOM

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Community Development Volunteers
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Inspirational and transformation can show up when you're not looking for them! Be prepared to be entertained and inspired by a story that started with a chance meeting in Perth, Australia between the CEO of a US based technology company and a Cameroonian Knight. That meeting, and a subsequent small donation, has led to multiple partnerships between senior living organizations in the US and remote villages in Cameroon. You will walk away inspired by the work being done in Cameroon to benefit women and the elderly and reflect on ways to find your own source of fulfillment. The story is powerful, with messages and lessons for all of us.

2:15 pm–3:15 pm

Should They Stay or Should They Go? Involuntary Discharge in Long-Term Care

Room 207/208

FERRIER STILLMAN, JD

Attorney

Tydings & Rosenberg LLP

This session will focus on the involuntary discharge of skilled nursing and assisted living community residents. Two areas of focus will be the discharge for financial reasons (failure to pay), and when the center can no longer provide the level of care required (statue). Along with the involuntary discharge notice, the session will address interfacing with the Ombudsman for the Institutionalized Elderly, safe discharge requirements, guardianship, and actions to discharge when there is a lack of cooperation by the family or a lack of funds.

How to Attract and Retain Gen Y, Z vs. Millennial Employees

Room 209

ANNE O'BRIEN

Consultant

McQuade Consulting

The presentation is designed to help people attract good employees, which can be difficult, but even more important ways to keep them. The biggest challenge companies are having is the big differences between Gen Y, Z and Millennial employees, and we'll explore ideas to help recruit and retain both.

Hospital Networks: Be One of the Winners

Room 215

SCOTT RIFKIN

CEO

Real Time Medical Systems

Hospitals all over the country are developing SNF networks. They want to decrease readmissions and costs in their risk programs - BPCI, ACO, etc. Learn in this session how to always be in the network and not on the outside. Learn what hospitals really want and what you can expect in return. The presenter will focus on several networks that are extremely successful. Other health systems are learning from these leaders and will copycat them in your backyard. Learn about tools and programs you can initiate that will help you succeed in these networks and increase Medicare admissions. The side benefit will also be patients that are more rewarding under BPCI.

3:30 pm–4:30 pm

Budgeting for Minimum Wage

Room 207/208

PATRICK TROTTA, CPA, CHC

Partner

Hertzbach and Co., P.A.

MARK STEINBERG, CPA

Partner

The 2019 Maryland General Assembly passed two pieces of legislation impacting Medicaid post acute care providers. The minimum wage will be raised to \$15.00/hour and phased in over a 6 year period. In addition, legislation was passed to increase Medicaid nursing facility rates by 4% annually over 5 years beginning July 1, 2020, in order to compensate Medicaid providers for the increases in salary costs. This session will review the key points of the legislation and provide operators with the necessary tools to prepare budgets, which will allow facilities to operate in a fiscally responsible manner.

The War for Talent

Room 209

AMY LAFKO, MSPT, MBA

Founder/Principal

Cairn Consulting Solutions

How many vacancies do you have? We all know that it is challenging to fill positions in healthcare; in essence, there is a "war for talent". But what if you didn't have to fight the battle of finding the right person and getting them to say yes as often as you do now? This session will explore best practices in each phase of the lifecycle of an employee: hiring, onboarding and retention.

You're Ready for PDPM... But Is Your Documentation?

Room 215

JENNIFER GROSS, BSN

Senior Healthcare Specialist

PointRight Inc.

While Medicare reimbursement will change on October 1 from RUG-IV to PDPM, the fundamental requirements for daily skilled SNF care will NOT change. Do you know if your facility's documentation will meet Medicare's requirements? Use the transition to PDPM to take a fresh look at your daily documentation, with an emphasis on capturing comorbidities that may have been overlooked under RUG-IV. This presentation will cover CMS requirements for skilled level of care, with discussion and examples of how to document appropriately and where to find the information you need in the resident's record.

4:45 pm–5:45 pm

CRISP-Maryland's Health Information Exchange and the Benefits for Post-Acute Care

Room 207/208

SHEENA PATEL, MD, CMPE

Associate Director | Provider Relations

CRISP

WILLIAM HOKEMEYER

Post-Acute Liaison

CRISP

Learn best practices of utilizing CRISP to better serve your residents through integration of care; avoid potential readmissions; generate new admissions; and find areas of collaboration with hospitals using the CRISP Reporting Service.

50 Shades of Gray: Sexuality over 50

Room 209

COLLEEN WALKER, CTRS, CMIS

CEO and Founder

Culture Builders Consulting

IRENE BAYER, MSN, MAOM, RN, C-AL

District Director of Clinical Services

Brookdale Senior Living

In long-term and assisted care settings, caregiving professionals are proficient at managing all sorts of medical challenges. One topic, however, makes these professionals cringe: Sexuality. Whether it is someone who is sexually promiscuous, someone who self satisfies or an aging couple who are found in bed together, chances are the staff come running to the supervisor or administrator to “take care of” the situation. This presentation tackles these tough topics in a straightforward (and sometimes humorous) way. Participants will walk away armed with some tips and pointers on having, “the talk” with seniors and their families.

2019 Industry Benchmarks for Skilled Nursing Facilities in Maryland: Comparing Your Facility to Others in Your County, Region and the State

Room 215

JAMES CRISP

Partner

Gross, Mendelsohn & Associates

JENNIFER ROCK

Principal

Gross, Mendelsohn & Associates

The data from our 2019 Benchmark Report for Maryland Skilled Nursing Facilities is in! At this annual update, we'll explain five years' worth of data from Maryland skilled nursing facilities and more importantly, we'll tell you what the data reveals about YOUR facility. Through real-life case studies and stories, we'll show you how to use the data to better understand your facility's strengths and potential areas for improvement. You'll hear recommendations for tackling common problems such as controlling costs and managing receivables. At the end of the session you will know the three biggest things weighing on the minds of skilled nursing facility executives and owners; ideas for tackling obstacles; how your facility compares to others in the state; and critical performance benchmarks and trends to help you understand the effectiveness and efficiency of your operations.

Thursday, September 26

8:00 am–9:00 am

Assisted Living: Joining the Hospital Post-Acute Care Network and the Road to Reimbursement

Room 207/208

VIJAY VARMA, PhD

CSO

SilverStay

PATRICK MISH, PhD

CEO

SilverStay

Assisted living (AL) facilities are quickly becoming one of the main providers of care for older adults who are unable to live independently in the community. Currently, many AL communities are disconnected from the Post-Acute Care (PAC) provider network maintained by the hospital to ensure patients discharged have resources and housing, so they can transition safely back to the community. As payment models continue to change in Maryland, AL communities have an important role to play in controlling overall healthcare costs and providing hospitals with an option for patients when home is not safe. The session will provide an understanding of the effects of Maryland Payment Model changes on discharge decisions from the hospital and SNF; understand the benefits of joining the hospital and SNF post-acute care network, and recognize the importance of data sharing to encourage new hospital/SNF referrals.

Impact of HB 592 on the Involuntary Discharge Process - All You Need to Know to Navigate Significant New Substantive and Procedural Requirements

Room 209

CHRISTOPHER M. McNALLY, Esq.

Partner

Bodie, Dolina, Hobbs, Friddell & Grenzer, P.C.

Learn the “nuts and bolts” of the specific changes coming October 1, 2019 to the Involuntary discharge process from HB 592, including significant changes to the Patient's Bill of Rights, the 30-Day Notice Process (including numerous changes to the content of the 30-day letter); new provisions for post-discharge care planning; new restrictions on when, and to whom, discharge can be accomplished; and practical recommendations for compliance and leveraging some of the very positive changes to the law (including increased penalties on families for failing to complete MA applications and enhanced remedies). The success of your ID cases post October 1, 2019 depends on knowing these changes and implementing them at the facility-wide level! We will also discuss the impact of HB 592 on the discharge process on Medicaid pending applicants and practical tips/solutions for the process in general.

Plans of Correction for Skilled Nursing Facilities

Room 215

MARGIE HEALD

Deputy Director - Federal Programs
Office of Health Care Quality (OHCQ)

The session will provide a comprehensive overview of how to structure and develop effective plans that meet the minimum standards. The presenter will review the survey process and how plans of correction fit into the larger process, what happens when plans are - or are not - accepted, and how State surveyors evaluate the acceptability of plans of correction.

9:15 am–10:15 am

Update on the Activities of the Office of Health Care Quality

Room 201–205

PATRICIA TOMSKO NAY, MD, CMD, CHCQM, FAAFP, FABQAURP, FAAHPM

Executive Director
Office of Health Care Quality (OHCQ)

This session examines the regulatory issues affecting skilled nursing, assisted living and post-acute care. Dr. Nay will provide an update on the activities of the Office of Health Care Quality and review regulatory issues facing skilled nursing and assisted living as observed by the agency.

12:30 pm–2:30 pm

Maryland's Lieutenant Governor Addresses LifeSpan 2019 Annual Conference & Expo

Room 201-205

LT. GOVERNOR BOYD RUTHERFORD

2:45 pm–3:45 pm

Assisted Living Regulatory Update

Room 207/208

CAROL FENDERSON, MS

Deputy Director, State Programs
Office of Health Care Quality

An overview of the regulatory issues affecting assisted living providers. This session will provide a more in-depth review of the top regulatory issues facing assisted living providers as seen through the eyes of Maryland regulators. The presenter will also discuss the most common deficiencies found during assisted living surveys.

The Neuroscience and Impact of Gratitude in Senior Living Communities

Room 209

LINDA ROSZAK BURTON, BS, BBC, ACC

President
DRW, INC

STEPHANIE ARCADIA, BA

Research Project Manager
The Integrate Institute

This session will share both the neuroscience of gratitude and the results of a study using a gratitude intervention within a dementia-specific assisted living. Imagine a community of caregivers able to bring their best selves to work every day, fully engaged and able to recognize the meaningful contributions they make to each other and to the residents they serve. Both narratives and data can contribute to a greater understanding of workplace health and wellness for all.

Regulatory and Legal Update for Skilled Nursing Facilities

Room 215

HOWARD SOLLINS, ESQ

Stakeholder
Baker Donelson

An examination of the trends and issues affecting skilled nursing, post-acute and senior care providers. This session will include a discussion of both federal and state regulatory changes and a review of the various enforcement initiatives that are in effect, and those coming down the pipe. The session offers a regulatory and legal viewpoint and focuses on how providers can position themselves for changes within the framework of the regulations and law.

4:00 pm–5:00 pm

Reality Check: Your Infection Preventionist Can't Do It Alone

Room 207/208

LISA MARK, RN, BSN, QCP

Improvement Consultant
HQI

THERESA MANDELA, RN, BSN, QCP

Improvement Consultant
HQI

What's your infection prevention success rate? How many of your recent hospital readmissions were directly linked to infections? Did your facility receive an infection control survey citation in the last 3 years? Having an Infection Preventionist on staff isn't enough, and neither is relentless in-service education.

Learn improvement strategies to energize your infection prevention and control program with innovative approaches and practical tips. With challenges like staff turnover and higher acuity, leveraging partners and resources to improve efficiencies is vital. Skilled nursing facility infection prevention activities are often fragmented, and we'll walk through real-world scenarios demonstrating how an integrated, coordinated, collaborative process creates synergies leading to reduced infection rates.

Downstream Effects of Federal Policies on Skilled Nursing Financing

Room 209

JASON ALMIRO, CPA, CFA, MBA

Director of Healthcare Research
BOK Financial

The skilled nursing industry continues to face dramatic legislative and regulatory changes that are impacting the bottom-line of skilled nursing organizations. Access to capital is more important than ever as skilled nursing organizations are scrambling to build scale, vertically integrate, and invest to remain competitive. In this session, attendees will learn about the latest legislative & regulatory issues facing the skilled nursing industry and how they are impacting the financial performance and financing of skilled nursing organizations. Attendees will also learn the typical financial metrics of a skilled nursing organization (average payer mix, occupancy, revenue, operating costs, profitability) and the characteristics of a financially successful skilled nursing organization.

Plans of Correction for Assisted Living Facilities

Room 215

CAROL FENDERSON, MS

Deputy Director, State Programs
Office of Health Care Quality (OHCQ)

This session will include a review of the survey process and how plans of correction fit into the larger process, what happens when plans are - or are not - accepted, and how State surveyors evaluate the acceptability of Plans of Correction. The presenter will also discuss a comprehensive overview of how to structure and develop effective plans that meet the minimum standards.

Friday, September 27

7:30 am–8:30 am

Everyone is a Risk Manager: Creating a Resident-Centric Culture of Safety

Room 207/208

DENISE SHOPE, RN, BSN, MHSA, ARM,

Senior Risk Manager
RCM&D

This presentation will walk the participants through a process that engages all team members in day-to-day risk management and safety. We will use a group activity to demonstrate how each team member is responsible for risk management. Leaders in your facility will be able to take this presentation and exercise back to their own communities and use it with team members as part of their annual training and education. We will emphasize how the culture of the organization drives safety behavior and directly impacts the residents' experience, and ultimately the success of your community.

How to Effectively Manage the Patient Referral Process Through Technology

Room 209

STEFAN SUBOTICH

Director Of Strategic Partnerships
Mind Over Machines

The current referral management process for many long-term care facilities is antiquated; rife with human error and slow processes. In this presentation, we'll talk about the current state of referral management, and subsequently, the options available to maximize ROI, track referrals effectively and cut down on lag time. Technology will be a major driver for the industry in the next decade. We'll show you to leverage it effectively.

Communicating with Families: Strategies for Building Beneficial Family Partnerships

Room 215

ROSE O'NEILL, BS, CDP

Executive Director/ALM

Sterling Care

NICOLE STECK-WAITT, RN

Vice President of Clinical Services

Sterling Care

Every day in the healthcare industry we come face to face with patients, residents and family members who are overwhelmed, exhausted and feeling helpless. We experience the full range of the human condition and it is our responsibility to ethically and empathetically walk through the decisions facing our residents and their families along with them. Identifying emotional communication cues from family members and residents/patients is a key skill for those of us working in the industry. We have the ability to see the "big picture" of a resident/patient's care plan. Understanding where the fears of a patient/resident and their family are rooted will help us lay the ground work for a care plan they are personally engaged with and feel a controlling part of a goal of any successful long-term care organization.

8:45 am–9:45 am

She Said What?: How to Implement Strategic Policies and Procedures to Protect Patients and Staff from Abuse

Room 207/208

ROBERT WELLS, BA, JD

Principal

Miles & Stockbridge

The presentation will provide an overview of the legal requirements related to protecting residents and patients from physical and verbal abuse, and reporting abuse. It will also include an overview of employers' obligations to provide staff working environment that is safe and free from harassment or discrimination. The content will include an overview of related cases involving patient and staff abuse, and specific strategies and proposed policies and procedures intended to avoid and appropriately respond to abusive situations.

From Training to Competency: Achieving Business Goals while Ensuring Excellence

Room 209

DEBORAH WARD, MS

Managing Principal

Assurant Learning & Performance Solutions

The updated regulatory requirements around training and staff competency are among the most integrated and impactful of all the regulatory updates. For nursing home leadership these changes represent an opportunity to create robust, measurable, and targeted staff development programs that will not only improve resident outcomes and ensure compliance, but also measurably improve staff satisfaction/retention and advance business goals. This presentation will provide: (1) staff development strategies that use proven techniques in learning and performance; (2) An overview/compilation of the competencies and resources specifically listed across multiple sections in the regulations ; and (3) a Competency Pathway that can be adapted for use within participant's organizations.

Liability Risks Under the Final Rule (Phases 1 - 3)

Room 215

MARK YOST, JD

Principal Attorney

Palatin Health Attorneys

The session will focus on the new regulations, mainly on Phases 2 and 3, and how that creates additional risks for facilities outside of just regulatory enforcement. Specifically, the presenters will discuss the ways these new regulations affect legal issues and potential litigation. Some of the key subjects are: 1) competency-based staffing and discovery; 2) quality assurance privileges; 3) governing body changes and liabilities; 4) person-centered care requirements and risks and 5) resident rights/grievances. Lastly, the session will also look at practical ways to mitigate the risks.

10:00 am–11:00 am

Translating Fall Prevention Knowledge into Practice in Maryland

Room 207/208

SUSAN BENDER, LNHA, MA

*Director, Education and Engagement
Keswick Community Health*

MARIA DARBY, BA

*Senior Vice President, Communications and External Relations
Keswick*

SEAMUS SMALL, MBA, BS

CEO

Kinesis Health Technologies Limited

We already know what works... What if we applied our knowledge with a goal of reducing fall risk? One in three individuals age 65 and over falls annually. Preventing falls helps reduce unnecessary utilization and the overall Medicare spend, in alignment with Maryland's Total Cost of Care agreement with CMS. This session will consider a cross sector view of fall prevention assets and opportunities in Maryland. We will explore a reliable, non-clinical tool provider are using to engage and empower older people to take steps towards a better score. When we do what makes sense to prevent falls, we are making significant headway in preventing other negative outcomes; and related costs; for the older adult Medicare population.

Responding to Immediate Jeopardy (IJ)

Room 209

MARK YOST, JD

*Principal Attorney
Palatin Health Attorneys*

This presentation will go over the survey process and how Immediate Jeopardy (IJ) is arrived at and declared. It will cover the latest updates from CMS as to how IJ is supposed to be considered and the risk areas. It will describe best practices in responding to Immediate Jeopardy, including the appropriate components of a Plan of Correction and Allegation of Compliance and the regulatory underpinnings of what is acceptable. It will also focus on the Quality Assurance (QA) processes to ensure a facility achieves and maintains compliance. Finally, it will go over the appeals process for negative results and the serious considerations that must take place before appealing.

Validation and the Connection Behind Behaviors in Dementia

Room 215

JAMIE SMITH, BSW

*Connections Manager
Country Meadows of Frederick*

The content of the presentation includes a brief look at Validation Method and the ties between using Validation principles to understand behaviors in dementia. The session will discuss the background of the Validation method developed by Naomi Feil and understanding dementia behaviors and how to use the Validation Method to better your communication and diffuse behaviors.

11:15 am–12:15 pm

Employee Benefits: Deriving ROI from Population Health Strategies

Room 207/208

KEVIN COWDEN, MS

*National Practice Consultant, Population Health Management
USI Insurance Services*

Wellness programs have traditionally struggled to show a Return on Investment (ROI), but with only 30% of adults in the United States having a relationship with a Primary Care Physician (PCP), how can physician engagement improve outcomes and actually reduce inefficient access to care? The presenter will discuss incentivizing appropriate access to care, resulting in 25% lower emergency room visits and 35% lower in-patient admissions while improving the health of employees and lowering health insurance spend. We will also share strategic approaches to lowering health care costs and highlight how our health insurance costs have remained flat for four years in a row while the industry has seen an average 6-8% increase year-over-year.

Nighttime Elimination: Strategies to Promote Restorative Sleep

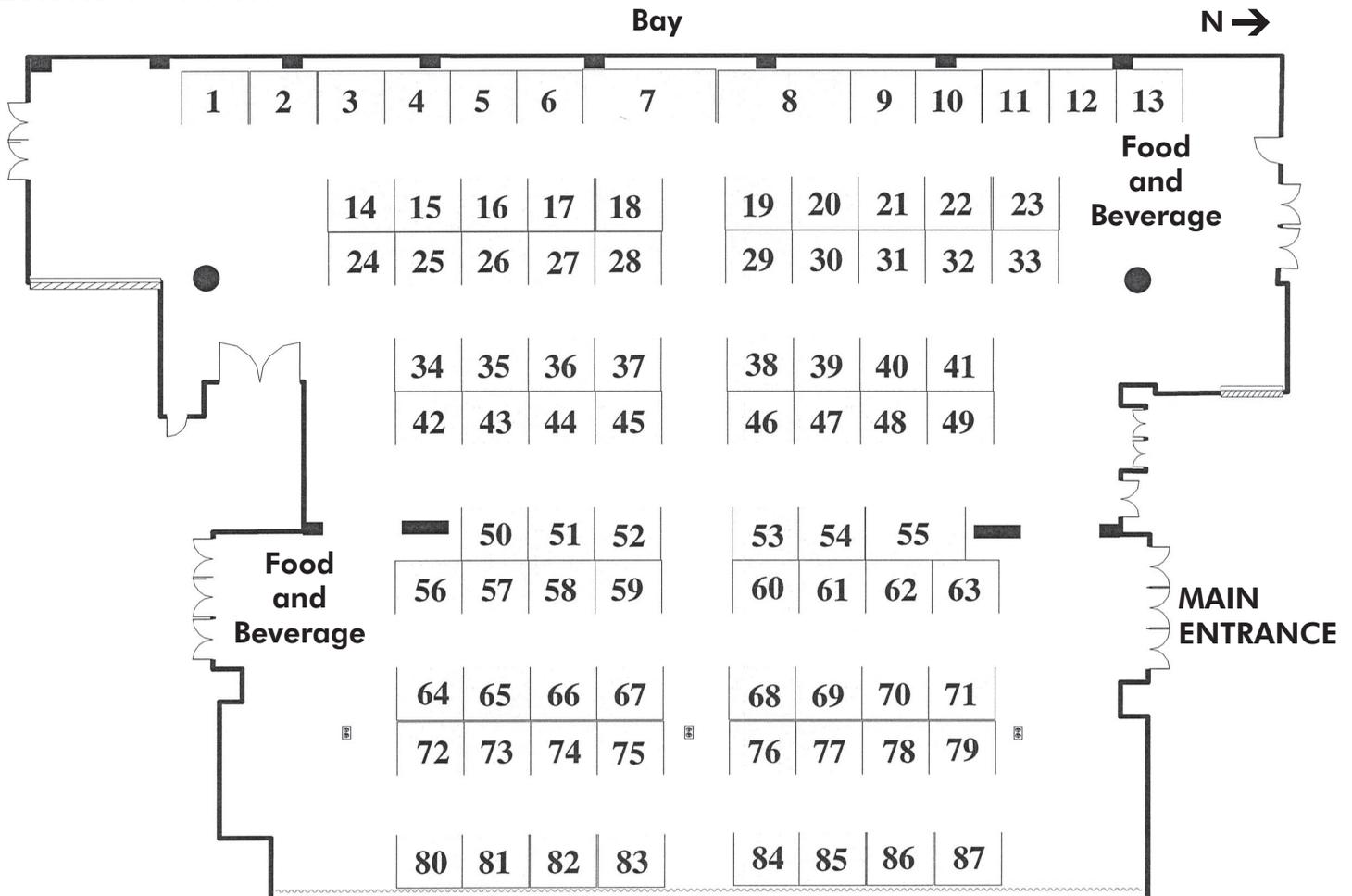
Room 215

TONY FORSBERG, RN, BSBA, WCC, CSPHA

*RN, BSBA, WCC, CSPHA
Essity*

This session will strengthen participants critical thinking skills by applying the principles of root cause analysis to restorative sleep, a basic biological need, and challenge standard practices that create fragmented sleep in skilled nursing or other long-term care settings to promote a culture of restorative sleep. The participants will also be inspired to implement strategies that will promote extended uninterrupted sleep at night specific to nighttime elimination.

Exhibit Hall



Exhibitor Listing

To view the floor plan and a more detailed description of our exhibiting companies, visit the Conference App.

360care

502-244-2420
www.360care.com
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Acuity Medical Inc

443-831-2983
www.acuitymedical.com
BOOTH 34

Advanced PICC Specialists, Inc.

443-453-6115
www.advancedpicc.com
BOOTH 80

Advantage Surgical & Wound Care

704-771-5594
www.advantagewoundcare.org
BOOTH 31

AdvantageCare Rehabilitation

717-552-7303
www.feeltheadvantage.com
BOOTH 56

Aegis Therapies

972-372-6777
www.aegistherapies.com
BOOTH 21

Allied Pharmaceutical Services Inc.

301-309-0999
https://alliedpsi.com/
BOOTH 65

American Medical Technologies

201-881-9253
www.amtwoundcare.com
BOOTH 77

Avanir Pharmaceuticals

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GraneRx
724-882-3554
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Gravity Healthcare Consulting
240-803-7999
www.gravityhealthcareconsulting.com
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Gross, Mendelsohn & Associates
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301-928-6810
www.hqi.solutions
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iCareManager
301-233-2421
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BOOTH 46

Kelly & Associates Insurance Group (KELLY)
703-795-6387
www.kellyway.com
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LifeSpan Network
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LW Consulting, Inc.
540-686-1311
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Maryland Culture Change Coalition
240-777-1067
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mms.mckesson.com
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Northeast Protection Partners

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www.NEPPS.com
BOOTH 7

Northern Special Care Pharmacy

410-254-2055
www.vitals.com
BOOTH 36

Novus Pain Management

301-722-3215
www.novuspain.com
BOOTH 33

O2 Safe Solutions

800-847-0745
www.o2safe.com
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Omnicare/a CVS Health Company

804-201-8972
www.omnicare.com
BOOTH 19

Palatin Health Attorneys

410-943-2354
www.palatinhealth.com
BOOTH 47

Paradise Professional Pharmacy

410-744-5959
www.yourcommunitypharmacy.com
BOOTH 27

Partner Pharmacy

484-456-5996
www.partnerspharmacy.com
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240-534-3225
www.petalo.ai
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800-564-1640
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888-319-1818
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781-457-9500
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www.mhaprime.org
BOOTH 40

Prime Time Healthcare

402-505-5169
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Procter & Gamble

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www.pgpro.com
BOOTH 12

Professional Care Pharmacy

443-204-9909
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Provider Partners Health Plan

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www.pphealthplan.com
BOOTH 50

Psych360

330-536-3746
www.Psych360.org
BOOTH 84

Radiation Physics Inc

301-937-4072
www.rpixray.com
BOOTH 30

RCM&D

410-339-5865
www.rcmd.com
BOOTH 16

Real Time Medical Systems

443-944-1180
www.realtimed.com
BOOTH 70

Red Hawk Fire & Security

240-856-1869
www.redhawkus.com
BOOTH 55

Reliant Rehabilitation

931-982-4239
www.reliant-rehab.com
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Remedi SeniorCare

443-927-8404
www.remedirx.com
BOOTH 41

SavaSeniorCare

770-715-5435
www.savaseniorcare.com
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Select Rehabilitation

612-590-7607
www.selectrehab.com
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SeniorTV

330-633-7770
www.seniortv.com
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Smith & Nephew

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www.smith-nephew.com
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Symtech Solutions

215-953-5858
www.symtechsolutions.com
BOOTH 59

The Green House Project

410-246-3806
www.thegreenhouseproject.org
BOOTH 81

Therapy Systems DME Inc.

410-263-5557
www.therapy-systems.com
BOOTH 68

Unidine

617-784-6215
www.unidine.com
BOOTH 66

Waldon Studio Architect

410-290-9680
www.waldonstudio.com
BOOTH 61

Washington Vascular Specialists

301-891-2500
www.washingtonvascular.com
BOOTH 3

Whiting-Turner

410-337-2384
www.whiting-turner.com
BOOTH 43



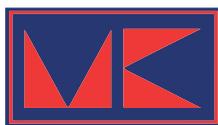
LifeSpan Network and The Beacon Institute would like to thank the proud sponsor of its scholarship programs, Morgan-Keller Construction. Morgan-Keller is a design/build general contractor/construction manager with over 20 years of senior living community experience.

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CLOSING RECEPTION



REFRESHMENT BREAKS



Bodie, Dolina, Hobbs,
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TOTE BAGS



BREAKFAST



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NOTE PADS



SPECIAL EVENT MOVIE NIGHT

